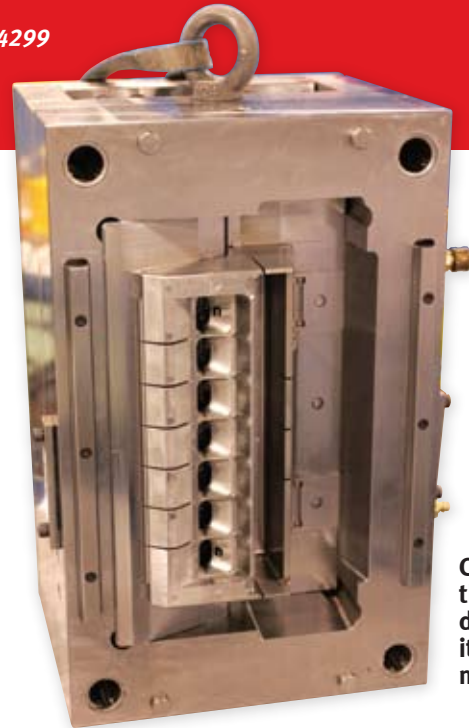




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Testimonial



Company saves thousands of dollars and gets its product to market faster

“Our expectations have more than been met. In one of our many planning meetings with Canon’s engineers, an oversight was pointed out that saved us from cutting a 46 thousand dollar tool that would have ended up being a real nice boat anchor.”

“Our involvement with Canon has enabled us to produce a consumer product that will be ready for market with a turn around time that is twice as fast as our original plan.”

*Jim Gibson
 President, Dose Guardian*

Canon’s mold making shop was able to produce a mold 50% faster than Jim’s other domestic mold maker. And, due to Canon’s extensive manufacturing proficiency and Design For Manufacturing expertise, Canon’s engineers were able to help Jim correct a design oversight before production was started. Confidence in Canon’s ability encouraged Jim to order 6 tools from Canon and he plans for Canon to not only build the molds, but to mold the parts, assemble the product, and help with distribution as well.

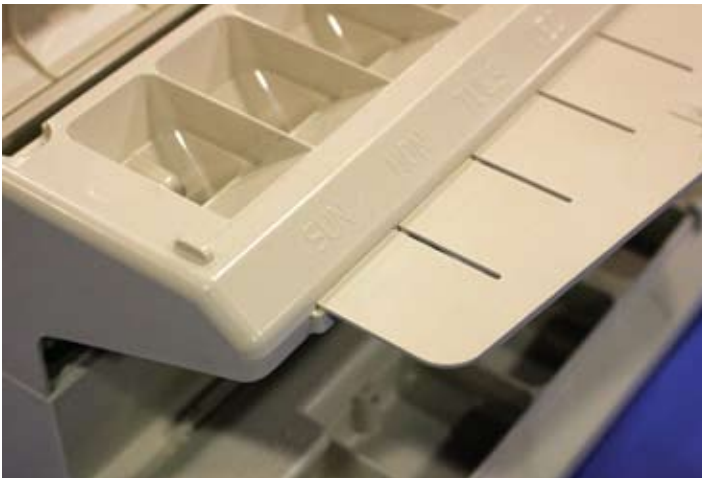
For Jim Gibson’s Dose Guardian, Canon’s manufacturing solution provided the know-how, dedicated customer service, and flexibility needed to make his product launch a success.

The Company Challenge

Jim Gibson had trouble managing his personal medications and decided to develop a device to package and store his pills. After several discussions with pharmaceutical professionals, Jim realized that he wasn’t alone. Millions of people take multiple pills (prescription and non-prescription) everyday. Jim’s plan was to provide these millions of people with his easy and convenient way to organize, track, and transport their medications – the Dose Guardian. The Dose Guardian is a semi-automated pill sorter and packaging device that allows the user to sort and package an entire month’s worth of medications in just 15 minutes. Now, Jim’s challenge was to find a domestic manufacturer to help turn his Dose Guardian idea into a reality.

The Canon Manufacturing Solution

While searching for a potential contract manufacturer, Jim was ultimately put in touch with Canon Virginia, Inc. as a possible source to help him meet his product manufacturing goals. Not only did Canon help Jim meet his needs, they exceeded those needs and added value beyond Jim’s expectations. Canon’s manufacturing center, strategically located in southeastern Virginia, contains all aspects of manufacturing under one roof.



The need for experience, flexibility, and customer dedication

“Canon brings to the table a level of expertise and dedication that has helped make the Dose Guardian become a reality. It took me six years to develop, it took Canon two months to build.”

